

THE CHALLENGE

DAI first mandated an external consultant to look for an accounting package with some basic features, but 3 were mandatory: The software needed to be **highly customizable**, and have a **flexible payroll module** to be implemented in several countries, where payroll laws and regulations differ. Of course, the **multi-currency** function was also a requirement. Dynacom supports up to 15 digits for exchange rates, which was enough to get accurate results.

DAI was looking for a cost effective solution since they needed to buy over 250 licenses over the course of the first year. DAI uses an Oracle Enterprise Suite for its home office operations, but this was not well-suited for its project offices throughout the world that can operate in very low bandwidth environments. They looked at QuickBooks, but it was not flexible enough to meet their needs. The comprehensive features of Dynacom and the flexibility it offered, proved to be one of the best solutions on the market.

THE SOLUTION

After a couple of months reviewing many accounting software packages, their choice was made, it was going to be Dynacom. They were looking for a solid business partner, with whom they could work with for years to come. They were not disappointed.

Dynacom understood they needed more than a software: they needed a team, dedicated to supporting them and to provide the right people for their requirements. After a few months developing a custom solution, Dynacom was successfully pilot tested in DAI project offices in Jordan and in Serbia. DAI also needed help jumpstarting the Dynacom solution in Kabul, Afghanistan, so a key person from the organization was flown in to implement the solution and provide the help and support they needed to be rapidly self-supportive.

THE BENEFITS

Dynacom is currently running in 3 different locations -- two in Jordan and one in Afghanistan -- where users work on Dynacom to enter large amounts of information every day. This information

is processed through Dynacom and converted into different files and reports which are then imported by Oracle's financial management systems.

Why Choose Dynacom? -- Key Benefits

- Rapid deployment
- High customizability
- Adjustable to specific business processes
- Comprehensive feature sets
- Low learning curve

About DAI

DAI is a US- based company out of Bethesda, Maryland working at the cutting edge of international development. Their mission is to make a lasting difference in the world by helping developing nations become more prosperous, fairer and more just, cleaner, safer, healthier, more stable, more efficient and better governed. For more information: www.dai.com

DAI is currently implementing 110 projects in 65 countries with annual revenues in 2009 of approximately \$400 million. The company employs 2500 people worldwide -- 350 in the Washington metro area -- and where they cannot field appropriate expertise in-house, they tap into a network of over 42,000 consultants. Clients include the US Agency for International Development (USAID), European Commission, U.K. Department for International Development, EBRD, U.S. Department of Defense, Millennium Challenge Corporation, U.S. Department of Labor, World Bank, IFC, Bill and Melinda Gates Foundation, and various private companies and national governments.

About Dynacom Technologies

Founded in Canada in 1990, Dynacom puts its knowledge and experience to develop innovative management software solutions that can be easily customized to meet the needs of any type of business. Dynacom is actively pursuing its international growth, relying on its network of resellers serving the needs of 250,000 businesses from all around the world.



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